

BNI of Fairfield  
Tuesday 7 A.M. Group

WHY WE COME

Business Network International  
As far as the eye can see  
Entrepreneurs, Entrepreneurs everywhere  
But when it comes to taxes, woe is me

Busy attending meetings  
In the early am  
Then onto Dance Card appointments  
It never ends

Mostly handing out leads  
Thank God for those  
Except they're called referrals  
Some hot and some cold

Following up on good referrals  
From clients and friends  
It's the core of our being  
May it happen again and again

So who has time for taxes  
Certainly not me  
Too busy to pay attention  
Until the dreaded IRS levy

Our starting quartet of Chuck the Duck  
You know, he's the guy from Afluck  
Includes our education guru and resident thespian  
Rumor has it he has even played Rasputin

We love our Brain Trust of Howard and Mark  
They are always first rate  
Although sometimes you wonder  
If Howard is a blank slate

No worry though as others chime in  
Whether Lavallo with "Good Morning"  
Or take shape for life  
And how the hell you've been?

Janelle, Jim, and Joe, speaking so low  
Are usually outdone by Tom, Mike and the Chiro

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Can't forget Kunz whose name rhymes with Buns  
Or our high powered ladies: Marilyn, Margaret, Karen and Anderson

And then there's Karen Crotki from Wells Fargo  
Can't you see her living in Key Largo

We have Lee Ali, Bill and Stu of Wealth Creation  
Integral components of BNI nation

And what about Desantie and Desantie  
Especially good if you want to retire  
Or where one hour heating  
Is always for hire

Gabriele and Schlein  
Last on the list  
Only put together  
Because it works in rhyme

Of these problems mentioned above  
One thing is certain, you won't succumb  
Our accounting firm is here to save the day  
And provide great service along the way

From monthly accountings  
To assisting in loans  
All the while not forgetting  
Taxes and penalties make us all moan

We do our best to keep you current  
So Uncle Sam and Connecticut issue no warrants  
The proper withholding and timely estimates  
We work with your facts and not with guess estimates

If something should happen  
And IRS comes near  
We will be at your side  
We will not disappear

Working with your advisors  
Many of them here  
We will get the right answer  
So retirement is clear

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WHY WE COME

So don't be afraid  
Get professional advice  
It will always pay off  
Whether you are naughty or nice.

*Michael J. Knight C. P. A*

*Michael J. Knight, CPA  
February 2, 2010*